Geothermal Energy and its Value

Imperial Valley Renewable Energy Summit

March 10, 2016 Rahm Orenstein

VP, Business Development

Heber Geothermal Complex, CA, USA



Green energy you can rely on

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Introduction

Market leader with proven track record in the geothermal sector

Our mission is to become a leading global renewable energy provider



50

Years of experience



595

\$million Revenue in 2015

Own & Operate nearly

700_{MW}



1,060

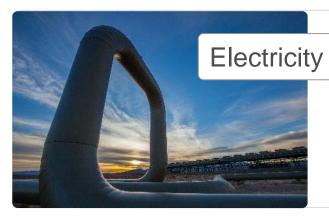
Employees



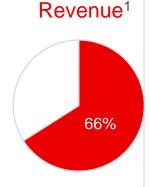


Business Segment Overview

The only vertically integrated player with a balanced business model

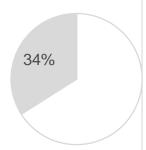


- Owns & operates 697 MW
- Sells firm & flexible electricity
- Fully contracted





- Technology leadership
- Sells geothermal and REG²
 power plants as well as other
 products to 3rd parties
- Provides EPC³ services



Five years average (2011-2015)

² REG - recovered energy generation

³ EPC - engineering, procurement and construction



Ormat Global Operation - Nearly 700 MW

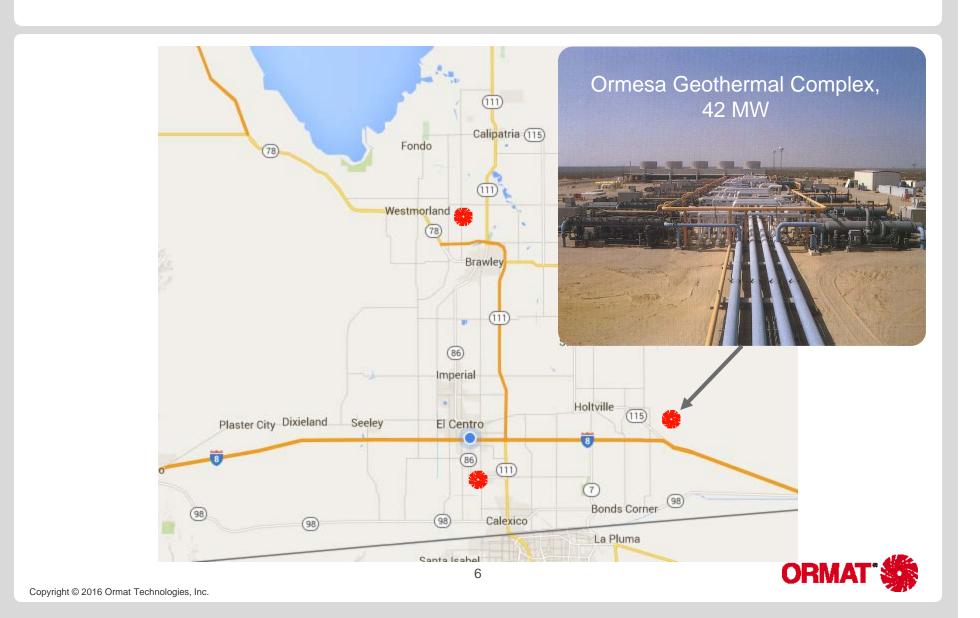


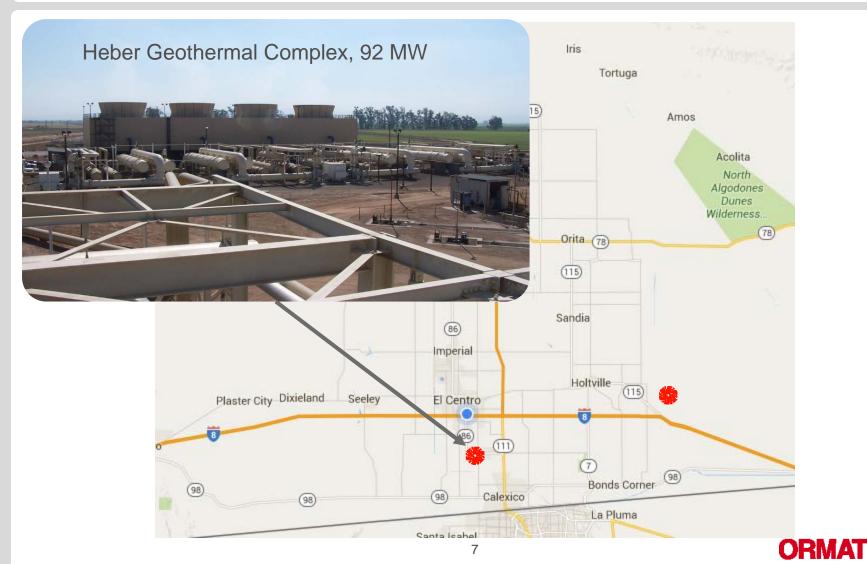
Kenya	139 MW
Olkaria III Plants 1-4	139

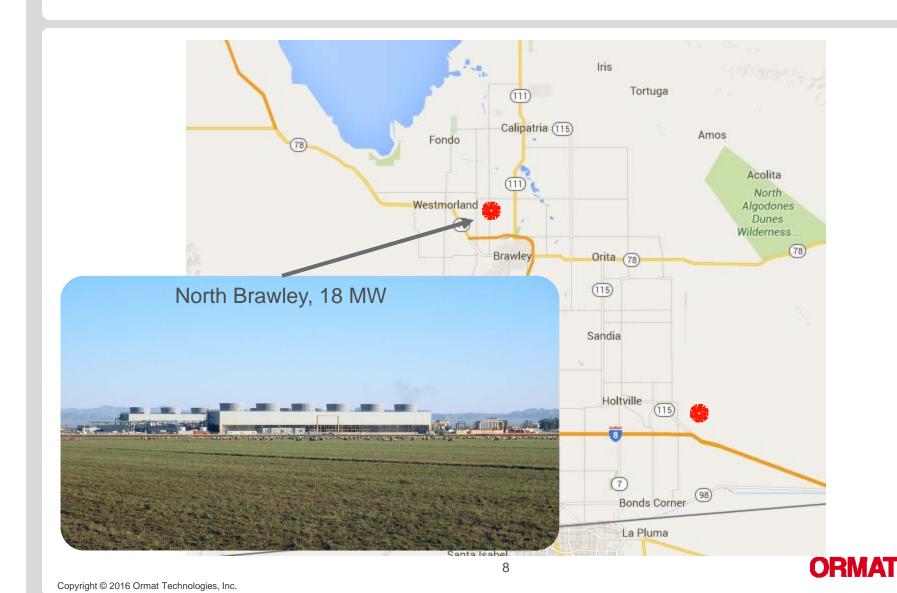
Guatemala	43 MW
Amatitlan	20
Zunil	23

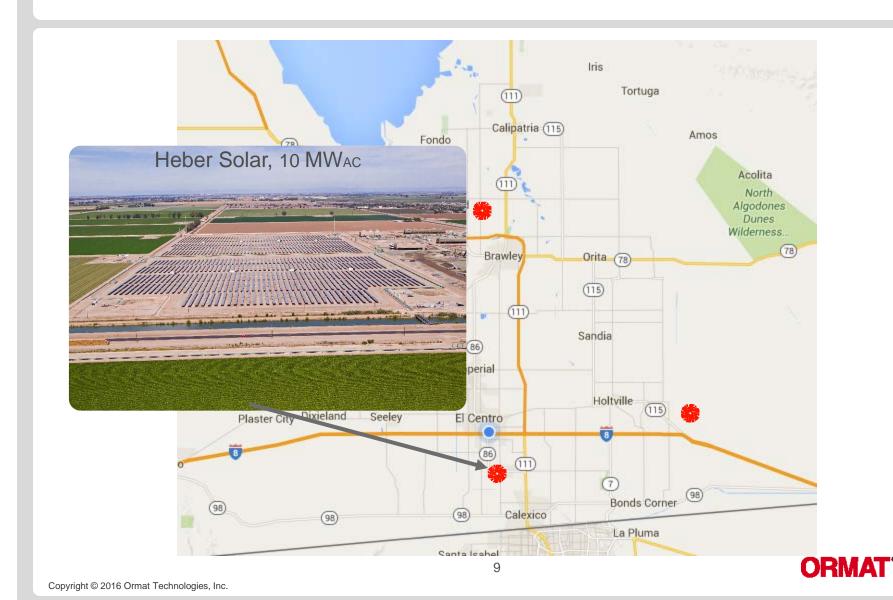
United States	515 MW
Nevada (6 sites)	243
California (4 sites)	181
Hawaii	38
North & South Dakota, Minnesota, Colorado Montana & Colorado (REG¹) (10 power plants)	53





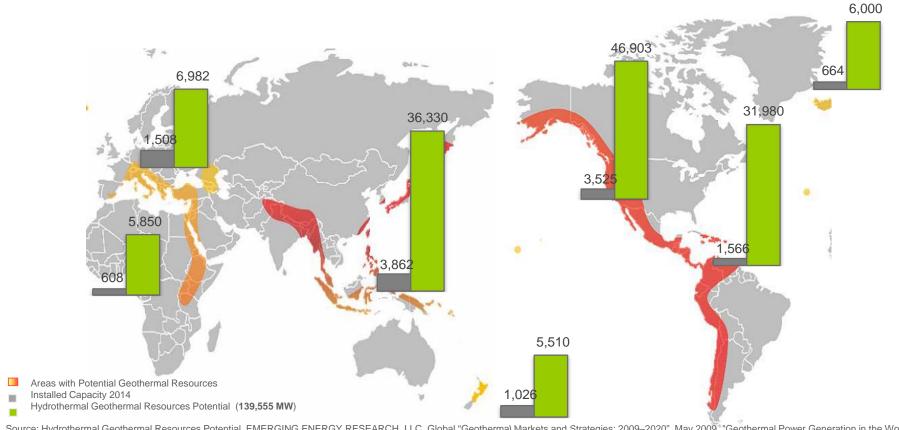






Global Geothermal Potential (MW)

Potential is over 10x the global installed capacity of 13GW



Source: Hydrothermal Geothermal Resources Potential, EMERGING ENERGY RESEARCH, LLC. Global "Geothermal Markets and Strategies: 2009–2020", May 2009. "Geothermal Power Generation in the World 2005–2010 Update Report" Ruggero Bertani Enel Green Power, via Dalmazia 15 – 00198 Roma (Italy) April 2010. 2015 Annual U.S. & Global Geothermal Power Production Report GEA Feb.2015.



Growth Initiatives - Organic Growth and M&A

- Expanding geographical footprint and diversifying technologies
 - Added 29 MW in January 2016
 - Expect to add between 160 and 190 MW by YE 2018
 - Extensive activities to support long term growth



Project	Projected Capacity	Expected COD
Guadeloupe- Bouillante	7 MW¹	H2 2016
Indonesia - Sarulla Project, Phase 1, (330 MW project)	14 MW¹	YE 2016
Guadeloupe- Bouillante	4 MW¹	2017
Honduras, Platanares	35 MW	2017
U.S Tungsten	25 MW-35 MW	2017
U.S Dixie Meadows	25 MW-35 MW	2018
Kenya, Menangai (35 MW project)	18 MW¹	2018

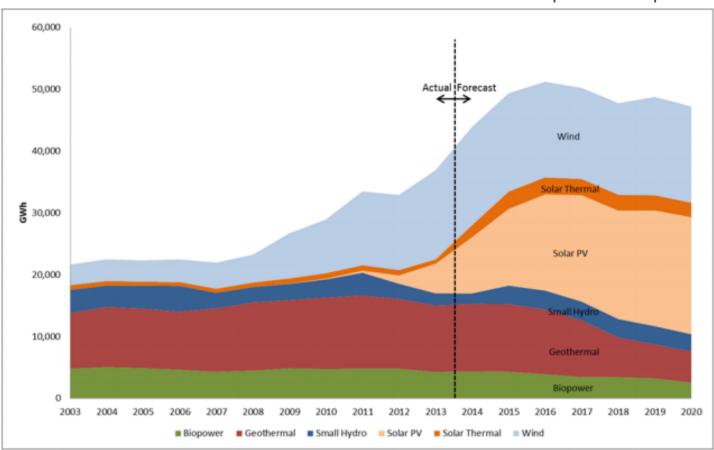
Construction & Development ○ Business Development & Exploration ● M&A



¹ Ormat's share (12.75% in Sarulla ; 51% in Menangai 85% in Bouillante) ; Copyright © 2016 Ormat Technologies, Inc.

Intermittent Renewables Dominate the CARPS

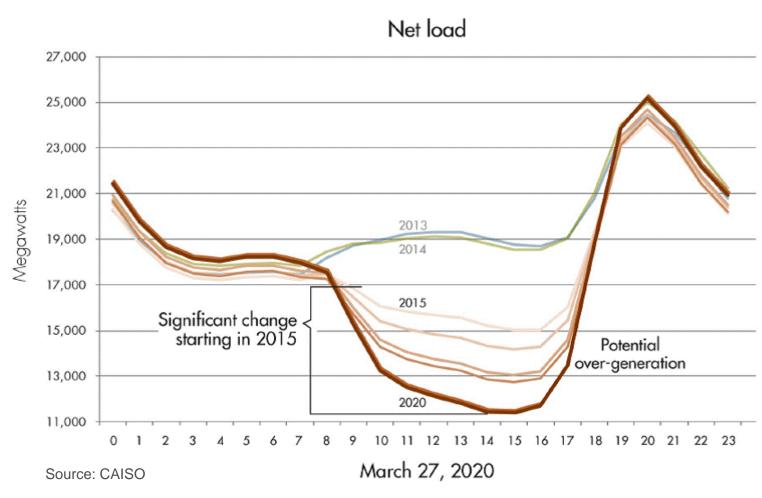
Renewable Resources Mix based on CA IOUs RPS Compliance Reports



Source: CPUC, Q2 2015 RPS report

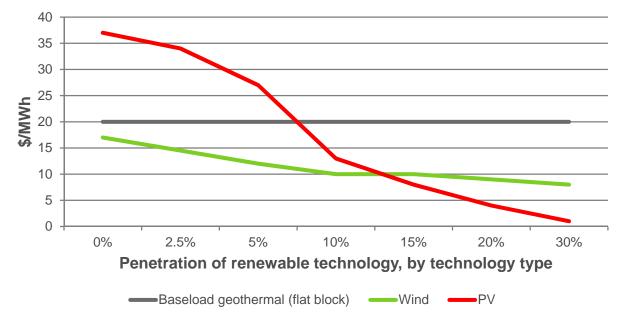


The Challenge of High Solar Penetration



Comparative Capacity Ratings

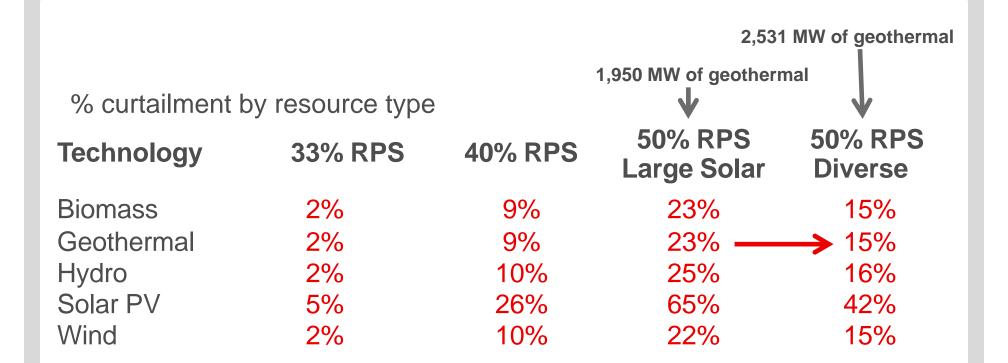
 As solar PV penetration increases, incremental capacity ratings and value decline (in the absence of mitigating measures); geothermal remains stable



Multiple studies indicate that a diversified portfolio is key

Source: illustration based on results in Mills and Wiser, Changes in the Economic Value of Variable Generation at High Penetration Levels, LBNL, 2012; value shown is based on avoided CT in long-term supply equilibrium

Even Non-Flexible Geo Resources Reduce Overgeneration Compared to High Solar PV Scenarios



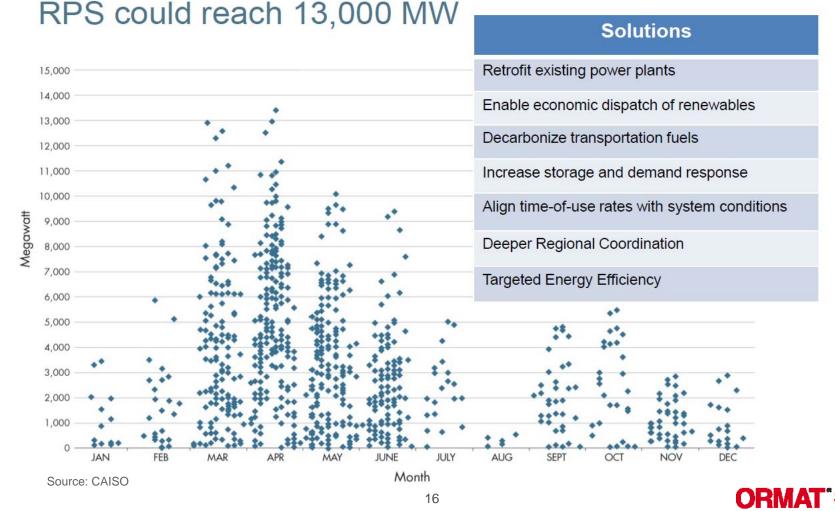
Source: E3, Investigating a Higher Renewables Portfolio Standard in California, 2014

Note: For illustration only; there are additional "diverse portfolios" studies examining how to reduce over-generation



CAISO Forecast of Over-generation and Solutions

Potential for renewable curtailment in 2024 at 40%



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Dispatchable Geothermal: 38 MW Puna Geothermal Venture

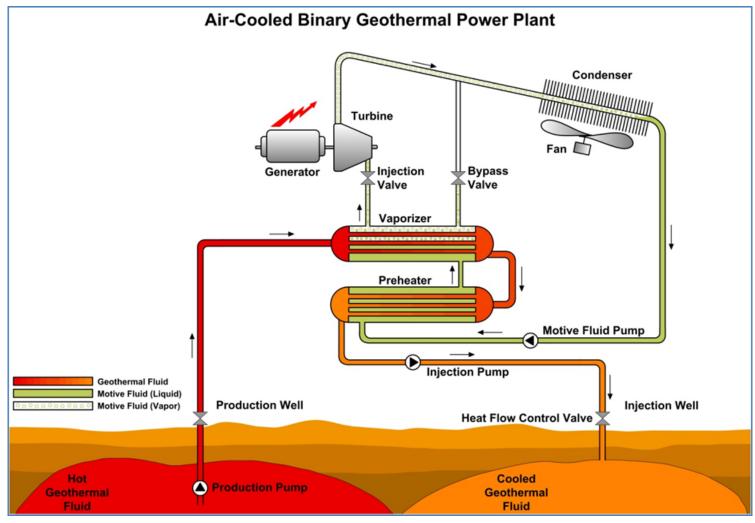
- Big Island, Hawaii
- Dispatchable energy
- Automatic Generator Control (AGC) remotely and automatically controlled by HELCO System Operator
- Dispatch: 22 ~ 38 MW
- Ramp rate up or down: 2 MW / minute
- Spinning reserve at all times:
 3 MW







How it Works



Geothermal Power in a High Intermittent Renewables Mix - Firm, Flexible and GHG-Free

- Diversity (base-load)
- Flexibility and ancillary services
 - Flexible capacity
 - Spinning reserve
 - Regulation up and down
 - Voltage regulation
 - Fast ramping
 - Multiple cycles / day
 - 30% of nameplate / minute



Geothermal Power in a High Intermittent Renewables Mix - Firm, Flexible and GHG-Free

- Cost effective. >20% cost reduction in recent years:
 - Better exploration
 - More efficient power plant design
 - Reduction in O&M costs
- Significant growth potential



The Power of Experience



Thank you

For further information: www.ormat.com / info@ormat.com

